

## Company Overview

Archive360 is an enterprise information archiving company. Leveraging our software platform, Federal agencies can securely migrate, onboard, manage, retain and appropriately access large volumes of disparate data in the cloud – often petabytes. Legal, compliance and IT professionals rely on the Archive360 information management platform to provide full control over data security, privacy, access, and compliance and to drive down costs.

## Core Competencies

### Data Migration & Cloud Adoption

Archive360 has securely onboarded more than 60 petabytes of data to the Microsoft cloud with verifiable data fidelity. Our cloud-based approach mitigates known data migration and cloud onboarding issues. Our methodology provides data accountability and onboarding at 10-20x the speed of conventional platforms. Use cases include:

- Legacy (email) archives, including Veritas Enterprise Vault (EV), EMC SourceOne, OpenText, ZL
- Legacy & current application data
- PST files
- Application data/legacy application retirement
- File shares
- Paper record digitization and M-19-21 directive

### SharePoint Online Storage Savings

Archive360's archiving solution automatically manages SharePoint Online content storage, based on policies. Archive SharePoint sites, documents, libraries and specific content and large objects to your secure Azure tenant to manage your SharePoint Online storage costs - and still have access to content directly from within SharePoint.

### Records Archiving & Legacy Application Retirement

Archive360 helps federal agencies retire legacy applications and databases (by securely archiving relevant data) as well as provide ongoing archiving and lifecycle management of active application, database, file/report server data. This includes managing data classification, encryption, entitlements and disposition.

### Microsoft 365 & Azure Consumption

Because we are installed in the customer's own Azure tenant, we do not throttle or limit scale or speed. Customers can onboard, manage, search and retrieve unlimited volumes of unstructured, semi-structured and structured data. As a result, Archive360 drives significant Azure consumption and is consistently one of the top 3 Azure influencer ISVs in Microsoft Fed.

### Data Security & Zero Trust

To support continuing Federal IT modernization programs and OMB's directive M-19-18 for data governance and best practices, Archive360 provides a highly scalable and secure cloud-based platform to reduce the risks and increase the ability of agencies to manage large volumes of data in the cloud to address specific operational, security and regulatory needs.

## Partnering with Archive360

Archive360 is proud to be an approved award schedule contractor for government organizations. We enable partners to offer complete data archiving/information governance solutions and services to our federal customers. You have multiple ways to increase your deal value, starting with offering extensive cloud adoption services, but also by bundling Archive360 and Microsoft 365 solutions, building a consulting practice around information governance and leveraging both the Archive360 and Azure platform to build custom solutions. You benefit from:

- Existing contracts with Carahsoft, including:
  - **GSA**
  - [OMNIA](#), [NCPA](#), [NASA SEWP.](#), [Army ITES](#), [NASPO](#), [TIPS](#)
- Partner-to-partner Microsoft Azure Marketplace recognition
- Microsoft co-sell recognition
- Microsoft Azure consumption credits
- Drive recurring revenue opportunities with our subscription-based pricing



## A Microsoft Top Tier Partner

Archive360 federal customers are implemented in both the Azure commercial and Azure Gov clouds. Co-Sell Prioritized Microsoft Partner and with multiple Gold Competency Certifications, we are recognized experts in cloud-based intelligent information management and archiving for regulatory compliance and litigation preparedness for structured, semi-structured, and unstructured data. Working with Microsoft, Archive360 is:

- A Top Tier Azure partner
- Azure Marketplace transactable and prioritized
- MACC enabled
- Delivering a CSP option for customers that require it

Microsoft  
Partner



Gold Cloud Platform  
Gold Application Development  
Gold DevOps  
Gold Security  
Gold Application Integration

## Our Federal Agency Customers Include:

